

2022 TRAINING



JULY 27-28

9:00am to 3:00pm

Real Estate (RE) Investment Masterclass – (On-line)

In two modules, we explore and compare the characteristics, classifications, principal risks, and basic forms of public and private real estate investments. Real estate is one of the largest and oldest investment asset classes, yet it is widely considered an alternative asset class. For investor portfolios, the different strategic approaches to financing real estate investments will also be explained with advantages and disadvantages of investing through publicly traded securities compared to private vehicles.

Day 1 – The Real Estate Market

1. Introduction: Classification and Characteristics of Real Estate;
2. Roles and economic value determinants of real estate investments;
3. Commercial property types and distinctive investment characteristics;
4. Due diligence process for private and public equity real estate investments;
5. Real estate investment indexes – construction and potential biases;
6. Valuing real estate: income, cost, and sales comparison approaches;
7. Valuing real estate: direct capitalization and discounted cash flow

Day 2 – Real Estate Financing

1. Commercial loans;
2. Mortgages;
3. Mortgage-Backed Securities;
4. Closed end real estate funds;
5. REITS – Debt & Equity;
6. Case Studies.

Please NOTE: Link to Zoon Training Room will be sent to registered delegates 24 hours before start time.

This Course is also available on demand and in-person subject to further terms and conditions.

Training is open to all interested stakeholders in the industry: Asset Owners, Investment Advisers & Managers, Analysts and Regulators, etc.

Course Fee: NGN75,000.00 (inclusive of Taxes)